Office of Inspector General | United States Postal Service

## Audit Report

## No-Fee Post Office Boxes

Report Number FT-AR-19-004 | November 26, 2018

## Table of Contents

Cover
Highlights .....  1
Objective ..... 1
What the OIG Found ..... 1
What the OIG Recommended ..... 2
Transmittal Letter ..... 3
Results ..... 4
Introduction/Objective ..... 4
Background ..... 4
Finding \#1: Delivery Boundaries Methodology ..... 4
Recommendation \#1 ..... 8
Finding \#2: WebBATS Information ..... 8
Recommendation \#2 ..... 10
Finding \#3: Missing or Incomplete Documents ..... 10
Recommendation \#3 ..... 13
Management's Comments. ..... 13
Evaluation of Management's Comments ..... 14
Appendices ..... 16
Appendix A: Additional Information ..... 17
Scope and Methodology ..... 17
Prior Audit Coverage ..... 18
Appendix B: Management's Comments ..... 19
Contact Information ..... 22

## Highlights

## Objective

The U.S. Postal Service offers no-fee post office (PO) box service to customers who do not receive any form of carrier delivery. Customers apply for the no-fee PO box service by completing an application and providing identification to a Postal Service employee. Retail personnel determine customer eligibility and enter data into the Web Box Activity Tracking System (WebBATS), a web-based application that allows retail personnel to manage PO box inventory.

As of March 1, 2018, the Postal Service had about 21.2 million PO boxes at 33,034 retail units. This included 1.3 million no-fee PO boxes at 12,556 retail units. We estimated the total rental value of the no-fee PO boxes was about $\square$ million annually.

We visited three retail units in the Western Area to obtain an understanding of the no-fee PO box process. We expanded our coverage by statistically selecting 205 retail units that offered nofee PO boxes. Using high-risk analytics, such as multiple boxes assigned to one street address and unpaid fees for additional boxes, we visited an additional 12 retail units from the statistical sample of 205 retail units to validate the data. Finally, per management's request, we visited an additional two retail units.
> "Our objective was to determine whether internal controls over no-fee PO boxes were effective to ensure only eligible customers received the service."

## What the OIG Found

Controls over no-fee PO boxes were not always effective to ensure that only eligible customers received the service. Specifically, out of 1,731 no-fee PO boxes reviewed, we found:

- Retail personnel used ineffective methods to determine whether a customer's street address was eligible for a no-fee PO box. As a result, personnel issued 22 no-fee PO boxes to customers at five retail units whose street addresses were outside the servicing PO's delivery boundaries.
- Retail personnel entered invalid or duplicate street addresses in WebBATS. Specifically, personnel issued:
- 996 no-fee PO boxes at two retail units to customers with invalid street addresses.
- 38 additional no-fee PO boxes at four retail units to customers with the same street address without charging the rental fee for the additional PO box.
- Applications for PO box service and annual verification forms were either missing or incomplete for 171 no-fee PO boxes. Specifically, we found:
- 49 no-fee PO boxes at eight retail units had no source documents to support customer eligibility or data in WebBATS.
- 122 no-fee PO boxes at nine retail units had incomplete information on customer applications or annual verifications.

As a result of the issues identified during our audit, management could not validate or confirm customer eligibility for all no-fee PO boxes.

These issues occurred because the Postal Service did not have consistent guidance to determine delivery boundaries, and WebBATS did not detect invalid or duplicate street addresses. Additionally, the Postal Service does not currently require retail personnel to retain source documents confirming customer eligibility.

Having effective manual and automated controls is critical for managing the no-fee PO box service, particularly to ensure the service is provided only to eligible customers. We estimated a 1-year revenue loss to the Postal Service of about million, based on the site visits and the value of 1.3 million no-fee PO boxes in inventory as of March 1, 2018.

## What the OIG Recommended

We recommended management:

1. Develop consistent guidance for retail personnel to determine whether a customer address is located within the servicing PO's delivery boundaries.
2. Enhance WebBATS to identify different street address formats and disallow invalid addresses.
3. Implement procedures to ensure customer application and annual verification information is completely documented and retained, manually or electronically, to support customer eligibility and WebBATS data.

## Transmittal

 Letter

November 26, 2018
$\begin{array}{ll}\text { MEMORANDUM FOR: } & \text { KEVIN L. MCADAMS } \\ & \text { VICE PRESIDENT, DELIVERY OPERATIONS }\end{array}$


| FROM: | John E. Cihota <br> Deputy Assistant Inspector General <br> for Finance and Pricing |
| :--- | :--- |
| SUBJECT: | Audit Report - No-Fee Post Office Boxes <br> (Report Number FT-AR-19-004) |

This report presents the results of our audit of the No-Fee Post Office Boxes (Project Number 18BG002FT000)

We appreciate the cooperation and courtesies provided by your staff. If you have any questions or need additional information, please contact Lorie Nelson, Director, Finance, or me at 703-248-2100.

Attachment
cc: Corporate Audit Response Management

## Results

## Introduction/Objective

This report presents the results of our self-initiated audit of the No-Fee Post Office (PO) Boxes (Project Number 18BG002FT000). Our objective was to determine whether internal controls over no-fee PO boxes were effective to ensure only eligible customers received the service. See Appendix A for additional information about this audit.

## Background

In 1998, the U.S. Postal Service revised the no-fee PO box service to grant a PO box, at no cost, to customers who do not receive any form of carrier delivery. ${ }^{1}$ Prior to 1998, most Postal Service customers who were ineligible for carrier delivery rented a PO box for a fee. ${ }^{2}$ The overall goal of the no-fee PO box service was to better fulfill the Postal Service's mission of providing universal mail delivery to the nation.

To participate in the no-fee PO box service, a customer must apply in person at a retail unit, complete an application, and present valid, current identification to a Postal Service employee. Postal Service retail personnel ${ }^{3}$ determine whether the customer is eligible to receive a no-fee PO box, which includes determining whether the customer currently receives, or can receive, street delivery and the street address is located within the servicing PO's delivery boundaries. Additionally, they review the customer's identification documents to verify their identity and street address, and enter customer and PO box information into the Retail Systems Software (RSS), ${ }^{4}$ where applicable, and Web Box Activity Tracking System (WebBATS). ${ }^{5}$ Customers are required to renew their eligibility status annually. See Figure 1 for the no-fee PO box process flow.

As of March 1, 2018, the Postal Service had about 21.2 million PO boxes at 33,034 retail units. Of the 21.2 million PO boxes, 1.3 million no-fee PO boxes
were provided to customers at 12,556 retail units (see Figure 2). We estimated the total rental value of the no-fee PO boxes was about $\quad$ million annually.

## Finding \#1: Delivery Boundaries Methodology

Retail personnel used ineffective methods to determine whether a customer's street address was eligible for a no-fee PO box. Eligibility is determined, in part, by confirming that the customer's street address is located within the servicing PO's delivery boundaries. We found:

- Retail personnel in Crystal Beach, FL, used an outdated Address Management Service map to determine whether six customer addresses were located within its delivery boundaries.
- Retail personnel in Redlake, MN, and Zephyr Cove, NV, relied on their knowledge of customers, or customer verifications, to determine whether 11 customer addresses were located within its delivery boundaries. The Redlake Post Office is located within the Redlake Indian Reservation and does not have a carrier for home delivery. Therefore, retail personnel relied on their knowledge of the customer to verify that they were a member of the Redlake Indian Reservation. Retail personnel in Zephyr Cove called customers and/or left notices in the customers' no fee PO box. They disabled the box to prevent the customer from using it but waited for the customer to update their address before making any necessary changes in WebBATS.
- Retail personnel in Athens, WV, requested a map or address list from the 911 office in Princeton, WV, to determine whether three customer addresses were located within its delivery boundaries. Retail personnel did not have a Postal Service map of their delivery boundaries at the time of our audit. Thus, they used the 911 service map to determine whether the location of a customer's address was within the Athens city limits.

[^0]Figure 1. No-Fee PO Box Process Flow


Source: Post Office Box Marketing Toolkit Guidebook, January 2005

Figure 2. PO Box Inventory and No-Fee Retail Units as of March 1, 2018


## Total Boxes - 21,181,813 Total No-Fee Retail Units - 12,556

Source: WebBATS Monthly Summary Report.

- A retired Sales and Services Associate (SSA) in Mendota, MN, made the determination whether two customer addresses were located within its delivery boundaries. Since the SSA was unavailable for an interview, we do not know what methods were used to determine eligibility.

Postal Service policy ${ }^{6}$ requires a customer's address to be within the servicing PO's delivery boundaries. However, the Postal Service does not have consistent guidance for retail personnel to use to make that determination.

As a result, Table 1 shows 22 no-fee PO boxes at five of 17 retail units visited, that were provided to customers even though their street addresses were located outside the servicing PO's delivery boundaries.
> "Postal Service policy requires a customer's address to be within the servicing PO's delivery boundaries. ${ }^{9}$

Table 1. No-Fee PO Boxes Provided to Customers Outside Delivery Boundaries

| Number | Retail Unit Location | Date Visited | Number of No-Fee PO Boxes Reviewed | Number of No-Fee PO Boxes with Street Addresses Outside Delivery Boundaries |
| :---: | :---: | :---: | :---: | :---: |
| 1 | Monticello, MN | 10/24/2017 | 5 |  |
| 2 | Redlake, MN | 10/25/2017 | 1,022 | 10 |
| 3 | Mendota, MN | 10/26/2017 | 117 | 2 |
| 4 | Athens, WV | 01/10/2018 | 107 | 3 |
| 5 | Corning, CA | 01/10/2018 | 5 |  |
| 6 | Dewey, AZ | 01/10/2018 | 25 |  |
| 7 | San Luis, AZ | 01/11/2018 | 25 |  |
| 8 | Zephyr Cove, NV | 01/11/2018 | 86 | 1 |
| 9 | Ansted, WV | 01/12/2018 | 6 |  |
| 10 | Aquebogue, NY | 01/16/2018 | 61 |  |
| 11 | Avalon, CA | 01/17/2018 | 28 |  |
| 12 | Eaton Park, FL | 01/17/2018 | 128 |  |
| 13 | Converse, IN | 01/18/2018 | 32 |  |
| 14 | Crystal Beach, FL | 01/18/2018 | 52 | 6 |
| 15 | Funkstown, MD | 01/18/2018 | $5$ |  |

[^1]No-Fee Post Office Boxes

| Number | Retail Unit Location | Date Visited | Number of No-Fee PO Boxes Reviewed | Number of No-Fee PO Boxes with Street Addresses Outside Delivery Boundaries |
| :---: | :---: | :---: | :---: | :---: |
| 16 | Emmitsburg, MD | 01/19/2018 | 3 |  |
| 17 | Greens Fork, IN | 01/19/2018 | 24 |  |
| TOTAL |  |  | 1,731 | 22 |

Source: U.S. Postal Service Office of Inspector General (OIG) analysis.

Consistent guidance for retail personnel is critical to ensure that no-fee PO boxes are provided only to eligible customers. During the audit, we noted that retail personnel in Eaton Park, FL, obtained delivery routes from nearby PO's to ensure customers were not receiving mail delivery options from another PO. Retail personnel in other POs could adopt this best practice when determining eligibility for no-fee PO boxes.

## Recommendation \#1

We recommended the Vice President, Delivery Operations, develop consistent guidance for retail personnel to determine whether a customer address is located within the servicing post office's delivery boundaries.

## Finding \#2: WebBATS Information

Retail personnel did not always correctly enter critical street address ${ }^{7}$ information in WebBATS. Specifically, they entered invalid or duplicate street addresses in WebBATS without charging the rental fee for the additional PO box. The Postal Service requires retail personnel to enter all information into WebBATS for proper management. ${ }^{8}$ Additionally, policy ${ }^{9}$ states that only one no-fee PO box may be obtained for each street address and that customers must pay the applicable fee for each PO box they receive in addition to the initial no-fee

[^2]PO box. WebBATS is not designed to adequately detect invalid or duplicate street addresses. Specifically:

- WebBATS did not identify obvious invalid street addresses as an exception. For example, as shown in Table 2, WebBATS did not identify $\square$ as an invalid street address in $\square .{ }^{10}$ Additionally, WebBATS did not disallow PO box addresses, such as $\square$ and $\square$ in the address fields even though they are not street addresses.

Table 2. Example of Invalid Street Addresses

| PO Box | Address Line 1 | Address Line 2 | Type of <br> Dwelling | Apt., <br> Sulte |
| :--- | :---: | :---: | :---: | :---: | City

Source: Excerpt from WebBATS E-Boxes Report, November 13, 2017.

- WebBATS. is designed to identify street addresses in identical formats but not different formats. For example, WebBATS would identify


Table 3. Example of a Duplicate Street Address in Different Formats


Source: Excerpt from WebBATS E-Boxes Report, November 13, 2017.

As a result, retail personnel issued no-fee PO boxes to customers with invalid street addresses or to multiple customers living at the same address. As shown in Table 4, we reviewed WebBATS data from October 24, 2017, through January 19, 2018, for the 17 locations visited, and found retail personnel:

- Provided 996 customers a no-fee PO box with an invalid street address.
- Issued no-fee PO boxes to 38 customers even though the same street address already existed in WebBATS.


## Table 4. No-Fee PO Boxes with Invalid WebBATS Information

| Number | Retail Unit Location | Date Visited | Number of No-Fee PO Boxes Reviewed | Number of No-Fee PO Boxes with Invalid Street Address | Number of No-Fee Boxes with Duplicate Street Address |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Monticello, MN | 10/24/2017 | 5 |  |  |
| 2 | Redlake, MN | 10/25/2017 | 1,022 | 985 | 14 |
| 3 | Mendota, MN | 10/26/2017 | 117 | 11 | 16 |
| 4 | Athens, WV | 01/10/2018 | 107 |  |  |
| 5 | Corning, CA | 01/10/2018 | 5 |  |  |
| 6 | Dewey, AZ | 01/10/2018 | 25 |  |  |
| 7 | San Luis, AZ | 01/11/2018 | 25 |  |  |
| 8 | Zephyr Cove, NV | 01/11/2018 | 86 |  | 1 |
| 9 | Ansted, WV | 01/12/2018 | 6 |  |  |
| 10 | Aquebogue, NY | 01/16/2018 | 61 |  |  |
| 11 | Avalon, CA | 01/17/2018 | 28 |  |  |
| 12 | Eaton Park, FL | 01/17/2018 | 128 |  |  |
| 13 | Converse, IN | 01/18/2018 | 32 |  |  |
| 14 | Crystal Beach, FL | 01/18/2018 | 52 |  | 7 |
| 15 | Funkstown, MD | 01/18/2018 | 5 |  |  |


| Number | Retail Unit Location | Date Visited | Number of No-Fee PO Boxes Reviewed | Number of No-Fee PO Boxes with Invalid Street Address | Number of No-Fee Boxes with Duplicate Street Address |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 16 | Emmitsburg, MD | 01/19/2018 | 3 |  |  |
| 17 | Greens Fork, IN | 01/19/2018 | 24 |  |  |
| TOTAL |  |  | 1,731 | 996 | 38 |

Source: OIG analysis.

Without valid addresses, management cannot validate a customer's eligibility for a no-fee PO Box. We calculated a revenue loss of $\square$ in rental fees during a 1-year period for PO boxes with invalid addresses in WebBATS, provided to customers at no cost. Further, we projected a revenue loss of about million based on the value of 1.3 million no-fee PO boxes in inventory as of March 1, 2018. This amount was based on our analysis of high-risk factors (see Appendix A) for 205 statistically selected retail units and included (1) Zone Improvement Plan (ZIP) codes outside the servicing PO's delivery boundaries (see Delivery Boundaries Methodology), (2) multiple boxes assigned to one street address, (3) boxes exceeding size allowance, and (4) customer annual verifications not performed by the due date. ${ }^{11}$

As a result of our audit, Postal Service retail personnel took corrective actions on some of the customer eligibility and WebBATS issues we identified. Specifically, retail personnel at five retail units ${ }^{12}$ we visited corrected customer street addresses for 16 no-fee PO boxes; converted 6 no-fee boxes to fee boxes; and closed five no-fee PO boxes.

## Recommendation \#2

We recommended the Vice President, Delivery Operations enhance the Web Box Activity Tracking System to identify different street address formats as exceptions and disallow invalid addresses.

## Finding \#3: Missing or Incomplete Documents

For 171 of the 1,731 no-fee PO boxes reviewed, ${ }^{13}$ Postal Service (PS) Forms 1093, Application for Post Office Box Service, or Notices 32-N, No-Fee Post Office Box Renewal Notice/Annual Verification, were either missing or incomplete. As shown in Table 5, we found 49 no-fee PO boxes had no source documents to support customer eligibility or WebBATS data. We also found 122 customer applications or annual verifications for no-fee PO boxes that did not include the required information, such as box size requirements, verification of other adult household members, customer signatures, service dates, or final eligibility determination.

"We found<br>122 customer applications or annual verifications for no-fee PO boxes that did not include the required information.

[^3]Table 5. No-Fee PO Boxes with Missing or Incomplete Information

| Number | Retail Unit Location | Date Visited | Number of No-Fee PO Boxes Reviewed | No-Fee Boxes with Missing Source Documents | No-Fee Boxes with Incomplete Source Documents |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Monticello, MN | 10/24/2017 | 5 | 5 |  |
| 2 | Redlake, MN | 10/25/2017 | 1,022 |  |  |
| 3 | Mendota, MN | 10/26/2017 | 117 | 5 | 7 |
| 4 | Athens, WV | 01/10/2018 | 107 |  | 21 |
| 5 | Corning, CA | 01/10/2018 | 5 | 5 |  |
| 6 | Dewey, AZ | 01/10/2018 | 25 | 18 | 4 |
| 7 | San Luis, AZ | 01/11/2018 | 25 | 4 | 19 |
| 8 | Zephyr Cove, NV | 01/11/2018 | 86 |  |  |
| 9 | Ansted, WV | 01/12/2018 | 6 |  |  |
| 10 | Aquebogue, NY | 01/16/2018 | 61 | 7 |  |
| 11 | Avalon, CA | 01/17/2018 | 28 |  | 14 |
| 12 | Eaton Park, FL | 01/17/2018 | 128 |  | 20 |
| 13 | Converse, IN | 01/18/2018 | 32 | 1 | 18 |
| 14 | Crystal Beach, FL | 01/18/2018 | 52 |  | 15 |
| 15 | Funkstown, MD | 01/18/2018 | 5 |  |  |
| 16 | Emmitsburg, MD | 01/19/2018 | 3 |  |  |
| 17 | Greens Fork, IN | 01/19/2018 | 24 | 4 | 4 |
| TOTAL |  |  | 1,731 | 49 | 122 |

Source: OIG analysis of inventory reports and forms.

Figure 3. Example of An Incomplete Customer Application


Source: Mendota, MN Post Office.

Although retail personnel had some hard copies of the applications and annual verifications at the retail units we visited, current policies do not address document retention for completed applications and annual verifications. An outdated policy ${ }^{14}$ required retail units to retain a complete and accurate application for each customer. Additionally, it required customers to verify their continued eligibility by completing the annual verification.

When customer application and annual verification information is incomplete or not retained, management cannot validate a customer's eligibility or verify information in WebBATS. We estimated the Postal Service could have recognized revenue of about $\quad$ million ${ }^{15}$ for rental fees during a 1 -year period for PO boxes provided to customers with missing or incomplete applications or annual verifications, at no cost.

## Recommendation \#3

We recommended the Vice President, Delivery Operations,
implement procedures to ensure customer application and annual verification information is completely documented and retained, manually or electronically, to support customer eligibility and Web Box Activity Tracking System data.

## Management's Comments

Management generally disagreed with the findings, recommendations, and monetary impact. Management stated they appreciated the OIG's acknowledgment of an error in the initial statistical analysis and overstatement of monetary risk. Additionally, they had concerns with the basis for the current monetary impact. Specifically:

- The OIG maintains that Redlake carries a $\square$ risk in a community that is underserved. The Redlake, MN Post Office is located within a Native American Reservation and is a separate, sovereign nation. Management noted that there is no carrier delivery; therefore, all residents are entitled
to a no-fee PO box. Further, they added not all residences have a physical address, and there may be more than one building on a site.
- The OIG assumes a one-for-one match between no-fee PO boxes and potential paying customers. However, management did not find wait lists in FY 2018 at the 17 sites the OIG reviewed, and the occupancy rate was about 57 percent. They added it was difficult to understand how monetary impact could result when no monies are collected.
- The OIG assumes that any assigned no-fee PO box larger than size 1 is considered a risk, and where a larger box was assigned, the OIG did not use the cost variance between the two box sizes to calculate impact. However, management noted that just because larger PO box sizes are available for paying customers does not necessarily ensure the larger PO box will be rented and generate additional revenue. Management added that policy does not require that Group E customers be assigned a size 1 box but, instead, it is based on their daily mail volume.
- The OIG failed to provide sufficient breakdown of the monetary impact and that the revised monetary impact included two new criteria.

Regarding recommendation 1, management disagreed and maintained that using ZIP Codes is an effective means to confirm delivery boundaries.

Regarding recommendation 2, management disagreed and stated that WebBATS already has the capability of confirming whether an address is valid for a no-fee PO box. Furthermore, the cost of enhancing WebBATS would be substantial and outweigh the intended benefit.

Regarding recommendation 3, management stated that WebBATS already prompts users to perform an annual verification and that hardcopies are maintained until the next verification date. Additionally, WebBATS manuals provide guidance to ensure applications and annual verifications are complete. However, management agreed to review the manual for accuracy and clarity,

[^4]and will update the manual if changes are considered necessary. Management intends to complete this process by March 31, 2019.

See Appendix B for management's comments in their entirety.

## Evaluation of Management's Comments

The OIG considers management's comments responsive to recommendations 1 and 3 and management's corrective actions should resolve the issues identified in the report. The OIG considers management's actions unresponsive to recommendation 2 and will not resolve the issues identified. We intend to take recommendation 2 through the audit resolution process.

For recommendation 1, we continue to believe that consistent guidance to determine if a customer's street address is within the servicing PO's delivery boundaries would enhance the accuracy of customer eligibility. Postal Service policy does not distinguish between types of customers, including members of a Native American Reservation, and does not offer exceptions for a sovereign nation. The intent of our recommendation was to address instances identified where retail associates did not use ZIP Codes to determine customer eligibility. We acknowledge that using ZIP Codes is generally effective, but our results showed that retail personnel did not always use them to determine customer eligibility. Although we continue to believe that consistent eligibility guidelines are important, since the current process is effective for a majority of customers, we will not pursue this issue through the audit resolution process. We consider recommendation 1 closed, but not implemented, upon issuance of the report.

For recommendation 2, we found that WebBATS accepts invalid or duplicate street addresses but does not flag multiple no-fee PO boxes to customers. Our conclusion remains valid that without correct addresses, management cannot validate a customer's eligibility. Further, management did not provide support of its statement that the cost to improve WebBATS would outweigh the benefits to the no-fee PO box service. WebBATS is a critical tool for management to use to establish, manage, and make decisions regarding no-fee PO boxes. Accordingly, we continue to believe management should enhance WebBATS to identify
different street address formats as exceptions and disallow invalid addresses. Therefore, we intend to pursue this issue through the audit resolution process.

For recommendation 3, we found missing or incomplete source document information for almost 10 percent of the no-fee PO boxes we reviewed. Furthermore, the Postal Service has no retention policy for applications or annual verifications. We appreciate management's upcoming review of the WebBATS manuals and encourage them to consider these issues.

Regarding monetary impact, based on management's feedback prior to issuance of the draft report, we revised our calculation using a conservative approach that better reflects the impact of the results of our targeted reviews and our statistical analysis. Specifically, in our initial calculation we included only those issues that we confirmed during our site visits, including those found at the sites initially visited in the Western Area. Since we did not confirm the issues regarding boxes larger than size 1 or annual verifications not performed by the due date during our site visits, they were not included in our initial monetary analysis. However, we identified those issues in our statistical analysis of WebBATS data and they remained a valid concern. Therefore, we revised our calculation to apply error rates for all the high risk analytics that we consistently applied to the data from the beginning of the audit to the entire population of no-fee PO boxes. We also separately calculated the impact of the results of our reviews of sites in the Western Area that occurred prior to expanding our work nationwide.

Further, we do not believe that management's assumption that ineligible no-fee PO boxes may not generate a paid fee is justification to provide a customer a no-fee PO box. And, while we acknowledge that some customers eligible for a no-fee PO box may qualify for a box larger than size 1, neither the application nor WebBATS requires retail personnel to document the justification for providing a larger box size, so management cannot validate appropriateness. Our monetary impact includes amounts the Postal Service was entitled to receive, but not realized, for those boxes questioned because the customer was not entitled to receive the service. We believe our conservative approach appropriately addresses the issues identified, and the associated monetary impact amount is correct.

Recommendation 3 requires OIG concurrence before closure. Consequently, the OIG requests written confirmation when corrective actions are completed.
Recommendation 3 should not be closed in the Postal Service's follow-
up tracking system until the OIG provides written confirmation that the recommendation can be closed.

## Appendices

Click on the appendix title below to navigate to the section content.
Appendix A: Additional Information ..... 17
Scope and Methodology ..... 17
Prior Audit Coverage ..... 18
Appendix B: Management's Comments. ..... 19

## Appendix A: Additional Information

## Scope and Methodology

We selected three retail units in the Western Area: Mendota, MN; Monticello, MN; and Redlake, MN; and performed site visits from October 24 through 26, 2017, to obtain an understanding of the no-fee PO box process. We determined the following issues were high risk:

- ZIP Codes outside the servicing PO's delivery boundaries.
- Multiple boxes assigned to one street address.
- Boxes larger than size one
- Unpaid fees for additional boxes.
- Customer annual verifications not performed by due date.
- Customer applications with invalid identifications.

Therefore, we expanded our scope nationwide and:

- Statistically selected a sample of 205 retail units from a universe of 12,573 from WebBATS data as of December 1, 2017.
- Using the 205 statistically selected retail units, identified 33,217 no-fee PO boxes from WebBATS data as of December 19, 2017, and applied the six high-risk criteria
- Analyzed the high-risk data and selected five retail units with the most highrisk issues identified ${ }^{16}$ and seven retail units with the least high-risk issues identified. ${ }^{17}$
- Replaced one of the retail units with the least high-risk issues identified (Vineyard Haven, MA) with Aquebogue, NY due to cost and weather conditions at the time of our scheduled site visit in January 2018.
- Selected two retail units in Dewey, AZ and San Luis, AZ, based on Postal Service management's request.
- Selected one contract postal unit (CPU) in Corning, CA, based on discussions with the host office personnel. ${ }^{18}$

In summary, we conducted fieldwork at 17 retail units from October 2017 through January 2018, as shown in Table 6.

Table 6. Summary of Site Visits to Retail Units

| Sample <br> Number | Retail Unit Location | Date Visited |
| :---: | :---: | :---: |
| 1 | Monticello, MN 55362-9028 | $10 / 24 / 2017$ |
| 2 | Redlake, MN 56671-4400 | $10 / 25 / 2017$ |
| 3 | Mendota, MN 55150-1430 | $10 / 26 / 2017$ |
| 4 | Athens, WV 24712-998 | $01 / 10 / 2018$ |
| 5 | Corning, CA 96021-9998 | $01 / 10 / 2018$ |
| 6 | Dewey, AZ 86327-9998 | $01 / 10 / 2018$ |
| 7 | San Luis, AZ 85349-7101 | $01 / 11 / 2018$ |
| 8 | Ansted, WV 25812-9998 | $01 / 11 / 2018$ |
| 10 | Aquebogue, NY 11931-9800 | $01 / 12 / 2018$ |
| 11 | Avalon, CA 90704-9997 | $01 / 16 / 2018$ |
| 12 | Converse, IN 46919-9998 | $01 / 17 / 2018$ |
| 13 |  | $01 / 17 / 2018$ |
| 9 | $01 / 18 / 2018$ |  |

[^5]No-Fee Post Office Boxes

| Sample <br> Number | Retail Unit Location | Date Visited |
| :---: | :---: | :---: |
| 14 | Crystal Beach, FL 34681-9803 | $01 / 18 / 2018$ |
| 15 | Funkstown, MD 21734-1100 | $01 / 18 / 2018$ |
| 16 | Emmitsburg, MD 21727-9998 | $01 / 19 / 2018$ |
| 17 | Greens Fork, IN 47345-9998 | $01 / 19 / 2018$ |

## Source: OIG analysis

To achieve our objective, we:

- Interviewed retail personnel at each location.
- Obtained walkthroughs of existing processes to determine controls in place.
- Reviewed customer applications and annual verifications
- Analyzed inventory reports provided by postmasters and obtained from WebBATS.
- Traced no-fee PO box transactions to source documents.

We performed data reliability procedures on WebBATS data as of December 19, 2017, and determined the data was not complete. Therefore, on March 5, 2018, we performed a WebBATS data refresh and confirmed 1.3 million no-fee PO box transactions nationwide.

We conducted this performance audit from October 2017 through November 2018 in accordance with generally accepted government auditing standards and included such tests of internal controls as we considered necessary under the circumstances. Those standards require that we plan and perform the audit to obtain sufficient, appropriate evidence to provide a reasonable basis for our findings and conclusions based on our audit objective. We believe that the evidence obtained provides a reasonable basis for our findings and conclusions based on our audit objective. We discussed our observations and conclusions with management on October 1, 2018, and included their comments where appropriate.

We relied on no-fee PO box data from WebBATS as of December 19, 2017, and March 5, 2018. We assessed data reliability by applying logical tests to the electronic data file and tracing selected system records to customer application and annual renewal source documentation. We determined the data from December 19, 2017, and March 5, 2018, were sufficiently reliable for the purposes of this report.

## Prior Audit Coverage

The OIG did not identify any prior audits or reviews related to the objective of this audit.

## Appendix B: Management's Comments

## Kevin L. Mcadams <br> Vice President. Denemy operatons

UNITED STATES
POSTAL SERVIC

November 13, 2018

MONIQUE COLTER
DIRECTOR, AUDIT OPERATIONS
SUBJECT: No-Fee Post Office Boxes
(Report Number FTAR19DRAFT1)

During the Exit Conference, Postal Management challenged the OIG's initial statistical analysis and the reduction of the data set from 205 offices to 17 randomly selected locations. As a result, the OIG acknowledged the discrepancies and ultimately reduced the impact from $\$$ $\qquad$ million to million. Postal Management appreciates the OIG acknowledging that there was an error in their initial statistical analysis and correcting the over-stated monetary risk. We continue to be concerned with the analysis applied and the basis for the current monetary impact; there still remains incongruences that have not been addressed

1: Red Lake Indian Reservation addressing system is inaccurate.
One of the sites targeted by the OIG was Red Lake Post Office; the findings in Red Lake accounted for $\qquad$ million Monetary Impact. Red Lake is located on a Native American Reservation and is part of a separate Sovereign Nation. There is no carrier/street delivery in this community therefore each residence is entitled to a No Fee Box. The Nation uses an address system based on a Native custom known as "Land Assignment". Not all physical residences may necessarily have a physical address or there may be more than one building on a site. Although the monetary impact has since been recalculated OIG still maintains that Red Lake carries a risk in a community that is actually underserved.

## 2: One for one match between assigned No fee boxes and potential paying

 Customers.The OIG makes the supposition that there is a one-for-one match between No Fee Boxes and potential paying customers. However, the OIG audit did not mention a "Wait List" at the sites reviewed or the PO Box Occupancy Rate. For FY18 the occupancy rate was just short of 57 percent and there were no customers found on the "Wait List" for the locations reviewed. It is difficult to understand how there can be a potential million impact when "No Fee" means no monies collected.

475 LiEnanat Plaza sw
WASHINGTON, DC 20260-1800
202-268-6500
www.usps.com

3: Revenue loss from No Fee boxes exceeding maximum size allowance. Further concerns come with the OIG's assumption that any assigned No Fee box larger than Size \#1 exceeds the maximum size allowance and should be considered a risk and factored into the Monetary Impact. However, just because a larger box size is available for "paying customers", it does not necessary mean it will be rented - resulting in increased revenue. Moreover, the DMM does not state that Group E customers MUST be assigned a Size \#1 Box. The DMM 508 4.5.3a states: "Group E PO Box customers are assigned the smallest available box that reasonably accommodates their daily mail volume." In addition, for instances where a larger box was assigned, the OIG admitted to using the larger dollar amount to calculate the Monetary Impact and not the cost variance between the two sizes.

4: Minimal changes to the Draft and New Impact Criteria
While the OIG responded to Postal Managements challenge of the statistical soundness of a reduced data pool, OIG only made minimal changes to the Draft Audit and failed to provide a sufficient monetary breakdown in the revised Impact statement. In addition, the "revised" impact included two NEW criteria that originally had not warranted any monetary weight. These new factors account for approximately _ _ ercent of the revised impact or almost million.

## Recommendation 1:

We recommended the Vice President, Delivery Operations, develop consistent guidance for retail personnel to determine whether a customer address is located within the servicing post office's delivery boundaries.

## Management Response/Action Plan: Management Disagrees

The use of ZIP Codes has been and continues to be an effective means for retail employees to use when determining the delivery boundaries of a servicing Post Office. The OIG confirmed this in their review of more than 33,000 No Fee Boxes in the WebBATS application. The OIG results showed an accuracy rate of 98 percent where no differences existed between the Facility ZIP Code and that of the verified Customer ZIP Code.

## Recommendation 2:

We recommended the Vice President, Delivery Operations enhance the Web Box Activity Tracking System to identify different street address formats as exceptions and disallow invalid addresses.

## Management Response/Action Plan: Management Disagrees

WebBATS already has the capability of confirming whether an address is in use for a No Fee/Group E PO Box. The data set used by the OIG of more than 33,000 No Fee Boxes validated a 98 percent accuracy rate for WebBATS maintaining unique
addressing. The cost of further enhancing the application for it to reject all altered formats would be substantial and would outweigh the intended benefit.

## Recommendation 3:

We recommended the Vice President, Delivery Operations, implement
procedures to ensure customer application and annual verification information is completely documented and retained, manually or electronically, to support customer eligibility and Web Box Activity Tracking System data.

Management Response/Action Plan: Management Agrees in Part
Management disagrees in that the WebBATS application already prompts users to perform a yearly verification using Notice 32-N. The address information is captured in WebBATS and a hardcopy Notice 32-N is retained until the next verification date. The WebBATS User's Manual provides the needed guidance to ensure that the customer application and the annual verification is completed. However, Postal Management is always interested in ensuring customer information is properly captured and maintained and agrees to review the User Manual for accuracy/clarity and update the manual if changes are necessary.

## Target Implementation Date:

March 2019

## Responsible Official:

Vice President, Delivery, Customer Service and Retail Operations


## Attachments

cc: David E. Williams
Catherine R. Knox
Carmen T. Woodson
Manager, Corporate Audit Response Management

Contact us via our Hotline and FOIA forms.
Follow us on social networks.
Stay informed.
1735 North Lynn Street
Arlington, VA 22209-2020
(703) 248-2100


[^0]:    1 Postal Bulletin 21975, page 9, dated July 2, 1998.
    2 Federal Register, Volume 62, No. 91, dated May 12, 1997.
    3 This applies to all positions involved in the no-fee PO box process, such as window clerk, sales and services associate, and postmaster
    4 RSS is a commercial off-the-shelf, single software solution capable of providing point-of-sale business functionalities that support all physical retail channels.
     management effectively manage its inventory.
    No-Fee Post Office Boxes

[^1]:    6 Domestic Mail Manual, Section 508.4.5.2 Free Group E - Free PO Box Service, October 2, 2017

[^2]:    7 Street address is defined as a potential carrier delivery point of service.
    8 Postal Service Retail and Customer Service Operations Website.
    9 Domestic Mail Manual, Section 508.4.5.3., Additional Standards for Free PO Box Service, November 6, 2017

[^3]:    11 We classified
    as revenue loss, defined as an amount Postal Service is (or was) entitled to receive but was underpaid or not realized because policies, procedures, agreements,
     the implementation of a recommendation).
    12 Mendota, MN; Zephyr Cove, NV; Crystal Beach, FL; Funkstown, MD; and Emmitsburg, MD.
    13 We reviewed 1,731 no-fee PO boxes from Box Inventory Reports in WebBATS obtained from personnel at the 17 locations visited from October 24, 2017 , to January $19,2018$.

[^4]:    14 Postal Bulletin 21975, July 2, 1998.
    
    No-Fee Post Office Boxes

[^5]:    16 Corning, CA; Avalon, CA; Crystal Beach, FL; Eaton Park, FL; and Zephyr Cove, NV. Each retail unit did not necessarily exhibit all six high-risk issues
    17 Converse, IN; Greens Fork, IN; Vineyard Haven, MA; Emmitsburg, MD; Funkstown, MD; Ansted, WV; and Athens, WV. Each retail unit did not necessarily exhibit all six high-risk issues.
    18 Our work was limited to interviews only. No other work was performed because the CPU did not have any no-fee PO boxes.

